

Job Description for a Deputy Director -CRC

- Strategic and achieve successful career outcomes for the graduating class through a robust campus recruitment process.
- Achieve individual targets assigned for the annual recruitment process, summer internships, and live projects. Support other team members wherever required.
- Convert new accounts through structured market outreach.
- Plan and engage with corporate for strategic activities including guest lectures, panel discussions, conclaves, workshops, competitions, etc.
- Manage and support student career services, including career counseling, grooming, and helping in the preparation of students for interviews.
- Work with key stakeholders including Alumni, Faculty, Administration, Marketing & Admissions teams to achieve both career services and larger institutional objectives.
- Well networked in the corporate HR community. Experience in working with senior professionals in HR and functional leaders, having a track record of closing deals.
- Achieving Placement and Internship targets.
- Create new placement partners' basis placement load across schools and manage existing placement partners for repurchase of placements, internships
- Corporate Engagement activities like Guest Lectures, Student Training, Conclaves, Workshops, etc.
